09.17.24

## Memorandum: Recommendation to Award

Tinley Park Public Library: Interior Renovation

Zach Musil, Library Director Tinley Park Public Library 7851 Timber Drive Tinley Park, IL 60477

Zach:

On September 10 at 1:00 pm, the library accepted and opened bids for 2 separate furniture bid packages for the interior renovation project at the library.

Product Architecture + Design confirmed with the low bidders that they included everything.

## **Bid Package 1: Open Lines**

We received 3 bids for furniture that is considered to be "open lines", meaning that these manufacturers will allow any dealer to sell and install their products. The low bidder Thomas Interiors with a bid of \$126,086.75. We reviewed their bid and found that they substituted two pieces of furniture with significantly lower priced items that we would not consider to be an equal. They stated that the manufacturer would not give them pricing on the correct items. We then contacted Interior Investments and the manufacturer and found that Thomas did not contact the correct person for pricing. We did find that Interior Investments included everything in their bid with a total base bid of \$147,200.00. We recommend that the library award this package to Interior Investments. Bids are listed below.

| Thomas Interiors       | \$126,086.75 |
|------------------------|--------------|
| Interior Investments   | \$147,200.00 |
| Interiors for Business | \$188,625.82 |

## Bid Package 2: Custom millwork, shelving, and 3 Branch items

This package was for the baby garden, market structure, end panels, teen desk and opac tables. We received one bid of \$237, 547.00 from Library Furniture International for this package. We reviewed their bid and found it to be complete.

## Interiors for Business: Steelcase furniture

This package was for Steelcase furniture. Only a few dealers are able to provide Steelcase, so we received pricing from one of the preferred Steelcase dealers in the area. Interiors for Business provided a quote of \$4,734.53 for these items.

**KI furniture:** KI sells direct to owners and doesn't require a dealer. They provided a quote of \$73,949.38 for these items.

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**VS furniture: Interior Investments** Vs furniture can only be sold by one local dealer. They provided a quote of \$ 39,412.80 on an Omnia contract. This includes seating, tables, and staff storage items.

**The Furniture Shop**: This is a quote for reupholstered the womb chairs and a few chairs in the teen area. The Furniture Shop has been recommended by Knoll for these particular chairs, and we have worked with them many times on previous projects. They provided a quote of \$23,045.

Boss Litebrite: Boss sells their product directly to the library without a dealer. Their quote is \$18,753.05. In addition, staff identified items that can be purchased online for the sensory/nursing room, frames for the teen lounge, and ipad stands. We suggest a budget of \$22,000 for those items.

The total project budget is listed below, assuming that the Board approves the dealers recommended by Product.

|                                      | <b>BIDS/ Quotes</b> |
|--------------------------------------|---------------------|
| The Furniture Shop                   | \$23,045.00         |
| KI                                   | \$73,949.38         |
| Boss Litebrite                       | \$18,753.05         |
| Interior Investments (VS products)   | \$39,412.80         |
| Interiors for Business (Steelcase)   | \$4,734.53          |
| LFI (Bid package 2)                  | \$237,547.00        |
| Interior Investments (Bid package 1) | \$147,200.00        |
| Library purchased items (budget)     | \$22,000.00         |
| suggested Contingency                | \$5,000.00          |
| TOTAL                                | \$571,641.76        |

We look forward to completing this project. Please contact me with any questions-

Jillan Onex

Tiffany Nash Partner, product architecture + design